

# Alternative Fuel Vehicles: The Road to a Cleaner Future

Steve Hahn, President – AT&T Kansas  
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# Fleet By The Numbers

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**74,942** Vehicles

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**24,840** Wheeled Eq. Units

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**99,782** Combined Fleet

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**731M** Miles Driven Annually

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**67M** Gal. Purchased Annually

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**5,658** Parking Locations

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**50**  
States

**21**  
Countries

**Almost 64% of  
AT&T's direct  
emissions come  
from its fleet!**

*Direct emissions account  
for 10.6% of AT&T's total  
GHG emissions*

**Fleet  
Footprint**

# Our March 2009 Announcement



**“AT&T To Invest up to \$565M  
to Deploy approximately 15,000  
Alternative Fuel Vehicles over a ten  
year period through 2018”**

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*Makes Largest Commitment to  
Compressed Natural Gas to Date by a  
U.S. Company*

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# Why CNG?



- **Compressed Natural Gas Is:**
  - ⇒ CLEAN
  - ⇒ AFFORDABLE
  - ⇒ ABUNDANT
  - ⇒ AMERICAN!

**"A BRIDGE TO THE FUTURE"**

# AT&T's AFV Mix to Date - National

<b>7,816</b>	<b>AFVs deployed to date</b>
<b>5,621</b>	Compressed Natural Gas Service Vehicles
<b>52</b>	Compressed Natural Gas Passenger Cars
<b>2,113</b>	Hybrid Electric Vehicles
<b>27</b>	Extended Range Electric Vehicles
<b>3</b>	Battery Electric Vehicles



# AT&T's AFV Mix to Date - Kansas

**62** Compressed Natural Gas Vehicles

**37** Hybrid Electric Vehicles



- Seven vehicle models in 16 cities statewide
- Kansas has a total of seven CNG stations in the state, only three of which are open to the public

# Achieving Milestones in Kansas

## *Halfway to Our Goal...*

Our 7500<sup>th</sup> alternative fuel vehicle – a CNG Chevy Express van was delivered to a U-verse technician in Lenexa on July 18



The vehicle, which will primarily fuel at the Kansas Gas Service CNG station in Overland Park, will be used to provide entertainment and communications services throughout its territory



# Roadmap to Success...

## Targeted Deployment

- ⇒ Focused on robust infrastructure that meets our criteria

## Strategic Relationships

- ⇒ Fostered with private fleets, DOE and local Clean Cities Coalitions

## Collaborative Demand

- ⇒ Created with automakers, aftermarket conversion suppliers, working groups and consortiums

## Learn Before You Leap!

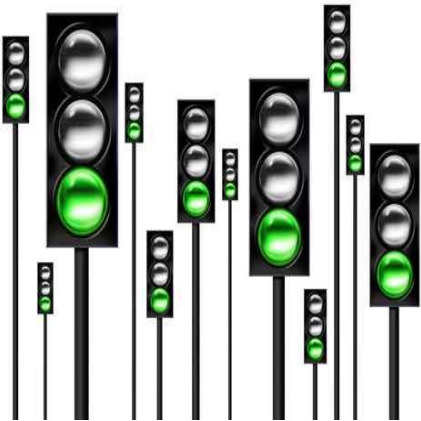




# Going Forward:

## ➡ *We plan to...*

- Continue to deploy compressed natural gas and hybrid electric vehicles throughout AT&T's service territory
- Promote the construction of CNG refueling infrastructure through strategic relationships and by fostering demand
- Advance the development of alternative fuel vehicle technologies through selective trial and deployment



# At the End of the Day...

**OUR MISSION IS:** To implement an *Alternative Fuel Strategy* which contributes to a **cleaner environment**, reduces our dependence on **imported oil**, lowers our **vehicle operating costs** and improves **workforce productivity**.



*The Road to a  
Cleaner  
Future....*



# Thank You

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*Rethink Possible*

