



The Road to Biodiesel



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Public Works Executive Program

APWA Minneapolis PWX

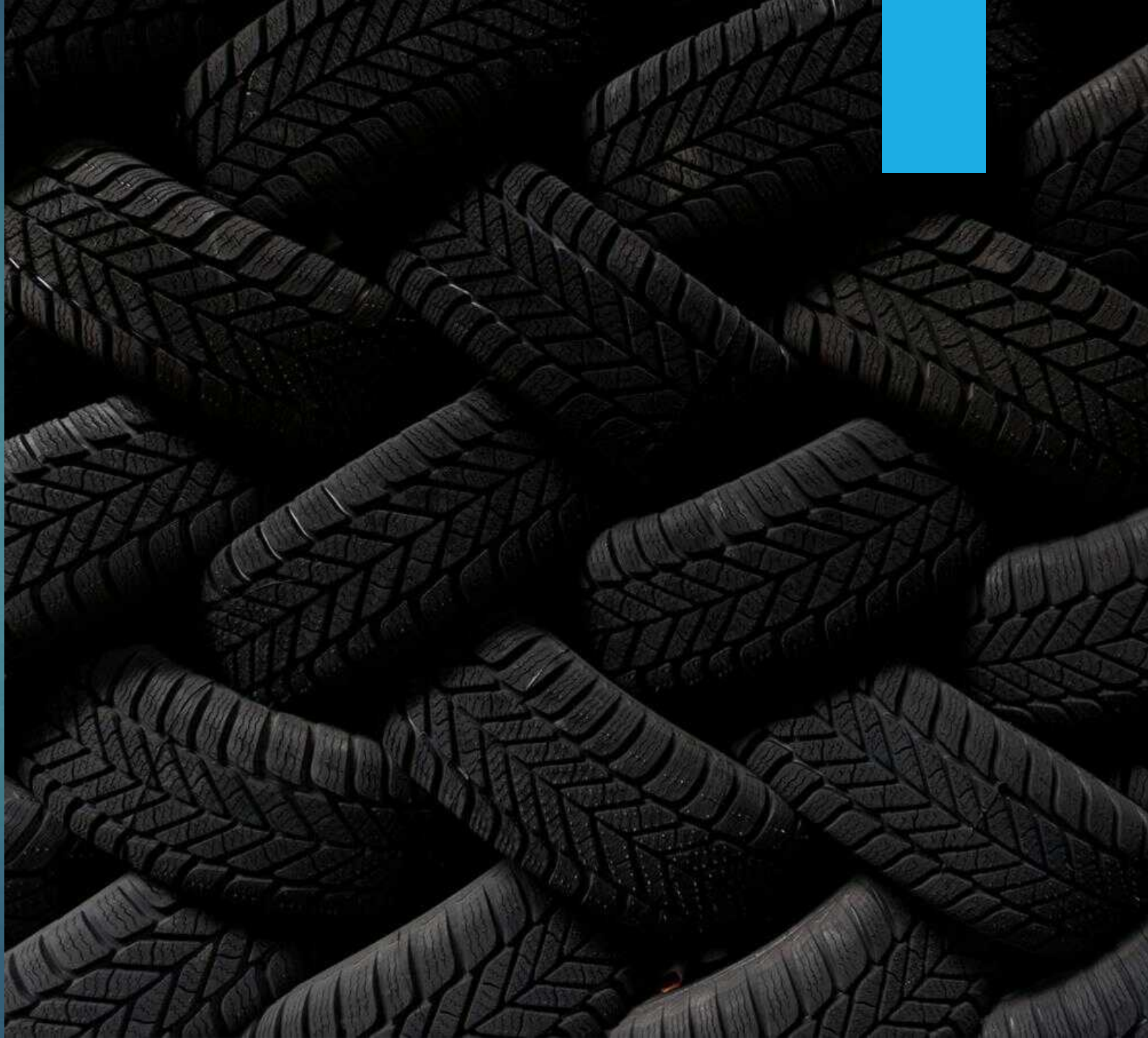
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Development and Implementation of a Sound Fleet Replacement

Statement of Issue

- Currently, DPW incurs excessive fleet repair activity on its primary fleet
- Situation stems from the absence of a planned fleet replacement program
- Severe impact on every area of operation within the department





Policy Issue

- Establishment of a sustainable funding program to institute a programmed fleet replacement plan.

Scope of the Issue

- Constant challenge to deliver services for which it is responsible
- Mid and Frontline supervisors request for additional personnel
 - Excessive Overtime
 - Daily shortage in equipment
 - No replacements, exceeding optimal service life
- Direct correlation between the absence of a programmed fleet replacement plan and excessive maintenance and overtime costs
- Has not met the priority criteria for higher levels within organization
- Establishment of a sustainable funding program to institute a programmed fleet replacement plan.



Best Practices



Organizational
Assessment



Lease-to-
Purchase



**Incentivized
Alternative Fuel
Programs**



Internal Fund
Program

REDUCING FLEET EMISSIONS THROUGH THE USE OF B100 BIODIESEL

Current Stats

DPWs fleet emissions have gone down almost 20% since 2010 by maximizing biofuel use

Any future large scale reductions will require a significant initiative and investment to change the fleet makeup



This will need to involve diesel engines (70% of total fuel use)



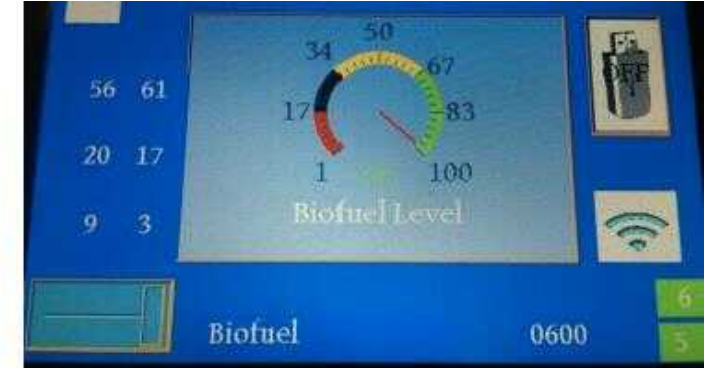
CNG will produce no net emissions reductions over existing biodiesel use (2014 DPW emissions report)

Using B100 Biodiesel

- ▶ Biodiesel blends above B20 are generally not used due to high pour point which causes it to gel in cold weather.
- ▶ Optimus technologies Vector system is the first EPA approved biofuel conversion system for medium and heavy-duty trucks.
- ▶ It allows the use of pure biodiesel (B100) through the installation of an additional fuel tank that is heated to prevent the biodiesel from gelling.

Vector System

- Starts the vehicle on diesel fuel, B5, or B20.
- Heated coolant warms the biofuel tank via exchanger
- System monitors the biofuel temp and pressure before switching to biofuel use.
- Completely automatic operation with display for driver info



Emissions Data

- Pure biodiesel (B100) reduces GHG emissions 75% on the lifecycle for every gallon of diesel displaced
- Potential GHG savings with Vector System (Source: 2015 DPW emissions update):

			Savings Against 2015 Emissions	
	Vehicles (#)	GHG Savings (Metric Tons / Year)	DPW Fleet	District Total Fleet
Optimus Pilot (Actual)	5	103	2%	0%
All DPW UD's	34	681	10%	2%
All DPW Internationals	56	318	5%	1%
All DPW Diesel Fleet	578	4,778	70%	12%



PILOT PROJECT

- Optimus has identified 5 compatible vehicles on which to install the Vector system
- DPW will test the systems for a 4-6 month period (winter months)
- Optimus will loan DPW a heated fuel tank for the duration of the pilot
- \$2500 per vehicle to perform pilot
- Remainder of the system/installation cost (~\$10,000) due at project completion if DPW wishes to continue the program

Washington DC Department Public Works Case Study

Washington DC has sustainability target of 50% GHG reduction by 2032 and 80% by 2050

6 refuse trucks put in service September 2018 as pilot demonstration (Cummins L9 engine)

- Displaced 17,000 gallons of petroleum diesel
- Offset 320,000 lbs. CO₂
- 85 lbs. particulate matter avoided in DPF system
- 1:1 fuel economy
- No negative operational or maintenance impact

2,500 gallon B100 tank/dispenser for pilot

Washington DC Department Public Works Case Study



Washington DC Department Public Works Case Study

- May 2020 - 12,500 gallon biodiesel tank to be installed for project expansion
 - Heated, insulated, cabinet and modular above ground tank
 - RFID technology limits refueling to only vehicle tanks equipped for B100



Federal/State Funding Availability

Federal
EPA/DERA
Funding

USDA High
Blend
Infrastructure
Program

DOE

State Level
Funding

VW Settlement

REG/Optimus Proposal to City of Topeka



REG/Optimus would pay all costs association with a pilot project.

Including cost to convert up to 10 vehicles
Biodiesel heated storage tank (12,000 gallons)
and Dispenser (\$1/year lease)
REG/Optimus/Separation by Design personnel
to coordinate installation with KDOT.



City of Topeka to enter exclusive fuel supply agreement with REG to purchase biodiesel

Competitive with local #2 ULSD economics
Indexed to local #2 ULSD pricing (slight premium)



City of Topeka to enter technology agreement with Optimus.

Who else is utilizing the technology?

- ▶ Washington DC Department of Public Works
- ▶ Refuse Trucks
- ▶ City of Chicago Parks District
- ▶ Refuse Trucks
- ▶ Renewable Energy Group
- ▶ Semi / Jobber Delivery Trucks
- ▶ City of Ames
- ▶ Snowplows
- ▶ IOWA DOT
- ▶ Snowplows
- ▶ Washington DC Water
- ▶ Dump/Service Trucks
- ▶ ADM
- ▶ Semi Trucks
- ▶ Star Oil
- ▶ Combination Trucks Jobber w/Tankers

